Prithu Vatsa

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Academic Appointments

Miami Herbert Business School
Job Market Candidate 2021 – Present

Education

University of Miami **Coral Gables, FL**
Ph.D. in Finance 2016 – Present

University of Florida **Gainesville, FL**
Master of Science in Entrepreneurship, 2015 – 2016

University of Rochester **Rochester, NY**
Masters's of Business Administration, Finance 2008 – 2009

University of Pune **Pune, India**
Bachelor of Engineering, Electronics and Telecommunications 2002

Research Interests

Financial Inclusion, Financial Regulation, Financial Institutions, Macro-Finance and Household Finance

Working Papers

Do Minority Banks Matter? (*Job Market Paper*)

- University of Miami

This paper studies whether minority owned banks shape credit allocation to minorities in a material way. To generate plausibly exogenous spatio-temporal variation in minority bank market share, I use an instrument based on within-county, tract-level variation in exposure to the CRA examination intensity. CRA driven minority bank acquisitions lead to a persistent decline of about 40% in hyper-local minority mortgage lending. I consider various explanations and suggest that findings are most easily explained via the relationship lending channel. At an aggregate level, one percent reduction in minority bank share reduces minority home ownership by about 3%. At a household level, the likelihood of a minority household transitioning from renting to owning a home reduces by 1.5%.

Returns to Community Lending, with Indraneel Chakraborty, Vidhi Chhaochharia and Rong Hai

- Chicago Financial Institutions Conference, Indian School of Business Summer Research Conference (2nd Prize), Midwest Finance Association (MFA) Conference - 2021, University of Alabama, Micro-Economic Policy Seminar - George Mason University

For forty years, the Community Reinvestment Act (CRA) has encouraged U.S. banks to lend to lower-income neighborhoods. Regarding costs, to comply with CRA, banks substitute away from smallbusiness lending to higher income groups and face higher default rates on loans made. Regarding benefits, a large number of Americans have been lifted out of poverty through the CRA small-business lending channel. New jobs in establishments and new entrepreneurships are equally strong mechanisms to alleviate poverty. The incidence of the act is on smaller banks who lend relatively more than larger banks. Taxpayers benefit from lower welfare expenses as poverty declines

Small Business Lending by Commercial Loan Securitizers

- University of Miami

After the Great Recession, commercial loan securitizers expanded their small business lending about four times faster compared to other banks. This sustained credit expansion had a positive impact on socioeconomic outcomes in geographies that were relatively more exposed to these banks. I document that for every percentage point increase in securtizers' share of county-level deposits, the growth rate of small businesses and employment provided by these businesses increases by 4 bps and 6 bps respectively. I extend these results to a household level and find that a household's chances of making an out-of-poverty and out-of-unemployment transition in exposed geographies increase by 1.2% and 0.65% respectively. Finally, I document that most of these benefits accrue to the non-tradable sector of the local economies.

Teaching Experience

University of Miami

FIN302: Fundamentals of Finance, Instructor, Spring, Fall 2020 (Rating: 4.2/5.0)

FIN670: Advanced Corporate Finance , Teaching Assistant for Vidhi Chhaochharia, Fall 2016, 2017, 2018, 2019 and 2020

Professional Experience

SBICAP Ventures Limited **Mumbai, India**
Investment Officer, Neev Fund 2013 – 2015
Private Equity investments in renewable energy sector

SBI Capital Markets Limited **Mumbai, India**
Manager 2009 – 2013
Spearheaded diverse fund raising and transaction advisory mandates in the Indian infrastructure landscape, involving non-recourse consortium debt raising and equity structuring.Deals completed or managed exceed US$ 4 billion in combined transaction value

Capgemini **Chicago, Pune**
Senior Consultant 2002 – 2007
5 years of consulting career involving large financial institutional client relationship management, subject matter expertise, project execution and leadership of a 17 member team for consumer lending loan products risks and pricing with a designated role of Project Leader.

Professional Skills and Certifications

Technical Skills: Stata, R, MATLAB, VBA, C, COBOL, CICS, JCL, VLSI

Deal Structuring: Private Equity, LBO, Project Finance deal structuring, legal documentation

Professional Service

Referee
Review of Financial Economics — 2017 – Present

Organizing Assistant
Miami Behavioral Finance Conference — 2016 – Present

Tutor
University of Miami, Finance Department — 2016 – Present

Honors and Awards

Federal Reserve System, CSBS, FDIC

Emerging Banking Scholar — 2019

University of Miami

School of Business Administration Fellowship — 2016 – Present

University of Rochester

Dean's List — 2008 – 2009

Media Coverage

L&T goes merchant for Hydro
Project Finance International, March 2011

References

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